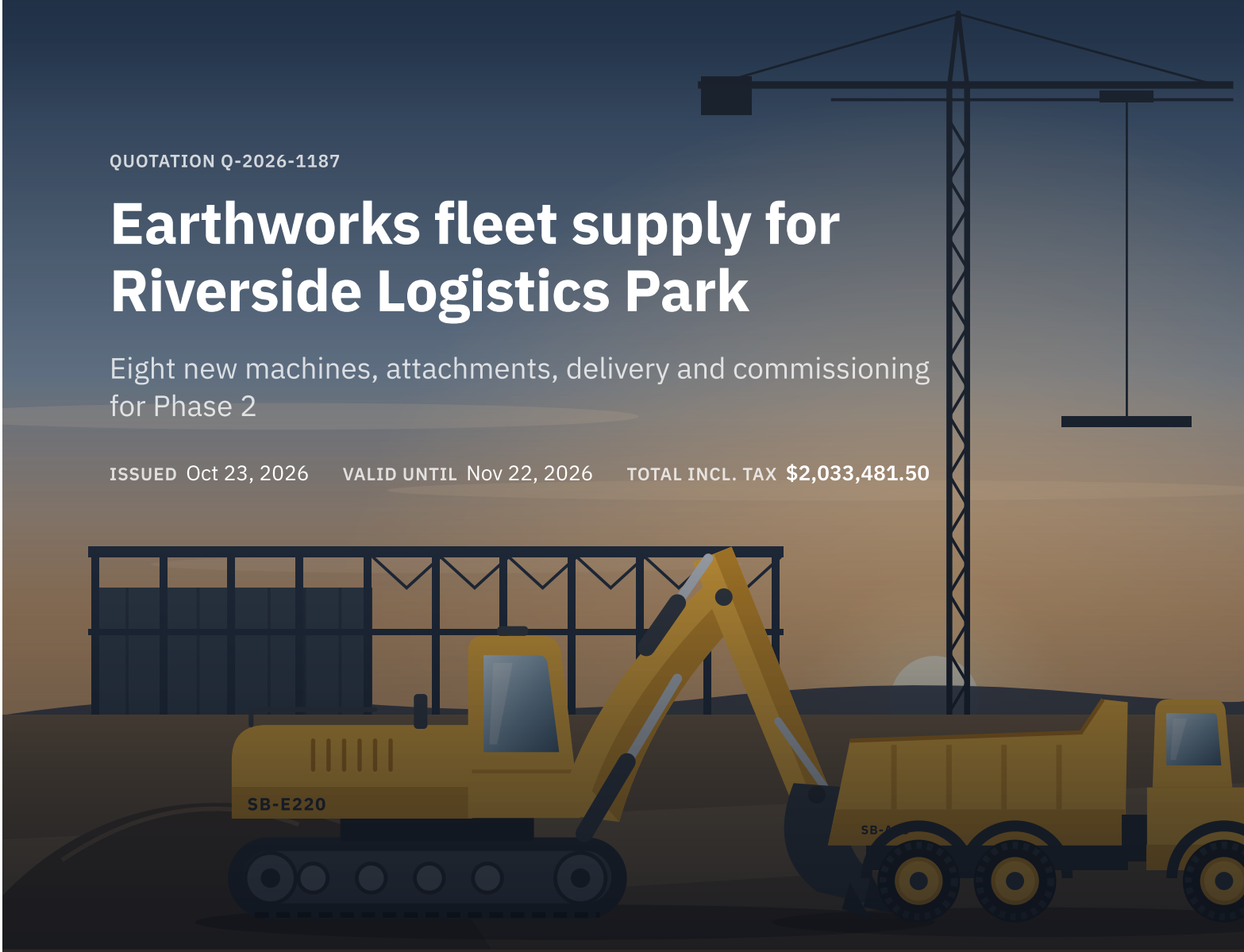
STONE BRIDGE MACHINERY CO.

QUOTATION Q-2026-1187

Earthworks fleet supply for Riverside Logistics Park

Eight new machines, attachments, delivery and commissioning for Phase 2

ISSUED Oct 23, 2026 **VALID UNTIL** Nov 22, 2026 **TOTAL INCL. TAX** **$2,033,481.50**



CREATED BY

Stonebridge Machinery Co.
Daniel Okafor, Equipment Sales Manager
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2150 Industrial Parkway, Columbus, OH 43219, United States

PREPARED FOR

Calder Civil Contractors, Inc.
Priya Raman, Plant & Fleet Manager
+1 317 555 0172
p.raman@caldercivil.example
880 Riverside Drive, Indianapolis, IN 46202, United States

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Cover letter

Dear Ms. Raman,

Thank you for inviting Stonebridge to quote for the earthworks fleet at Riverside Logistics Park. Walking the Phase 2 site with your team on October 14 gave us a clear picture of the cut-and-fill volumes, the haul distances and the date the building pads have to be ready.

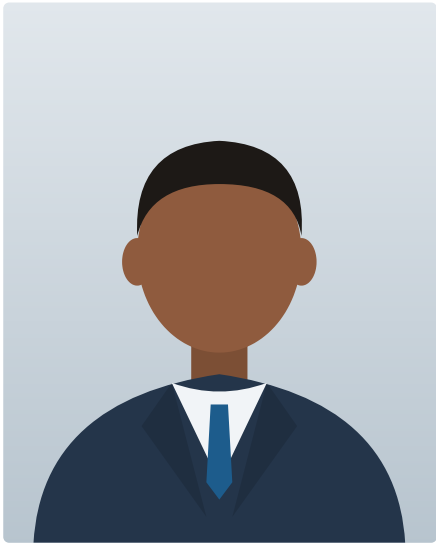
This quotation covers 8 new machines sized for about 240,000 cubic yards of earthmoving. Two 22-tonne excavators load two articulated dump trucks, a soil compactor follows the fill, and a wheel loader, a telehandler and a compact track loader handle stockpiles, materials and fine grading.

Every machine is a new 2026 unit with an EPA Tier 4 Final engine. We inspect and prepare each one at our Columbus yard, deliver it to your gate and commission it with your operators, so the full fleet is working in the first week of December.

All prices are fixed until Nov 22, 2026, including the 6% fleet discount on the machines. If you would like to compare this with finance or rent-to-own terms, I can send both options within two business days.

Kind regards,

Daniel Okafor



YOUR CONTACT

Daniel Okafor

Equipment Sales Manager

+1 614 555 0148

d.okafor@stonebridge-machinery.example

SERVICE AND PARTS, 24/7

+1 614 555 0190

A field technician on site within 24 hours anywhere in Indiana and Ohio.

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Project summary

The key facts of this order on one page.

CLIENT

Calder Civil Contractors

Priya Raman, Plant & Fleet Manager

PROJECT

Riverside Logistics Park

Phase 2, earthworks and site preparation

QUOTE

Q-2026-1187

Issued Oct 23, 2026

MACHINES

8 new units

6 models, 2026 model year

DELIVERY TO SITE

Dec 1–4, 2026

8 low-loader trips

TOTAL INCL. TAX

$2,033,481.50

Sales tax 7% included

DELIVERY ADDRESS

4100 W Raymond St

Indianapolis, IN 46241, Gate 3

SALES CONTACT

Daniel Okafor

+1 614 555 0148

STATUS

Awaiting approval

Valid until Nov 22, 2026

SITE NOTES

Low-loaders enter from W Raymond St through Gate 3 and need a 60 ft turning area, which your site team keeps clear on delivery days.

- Deliveries Monday to Friday, between 7:00 am and 3:00 pm only
- Machines arrive with full diesel and DEF tanks
- Calder names the operators for training by November 27

Why Stonebridge

What 31 years of supplying civil contractors in the Midwest look like.

31

Years

Family-owned since 1995.

2,400+

Machines delivered

To contractors in 9 states.

24 h

Field service

On-site response, 24/7.

94%

Parts from stock

Same-day dispatch.

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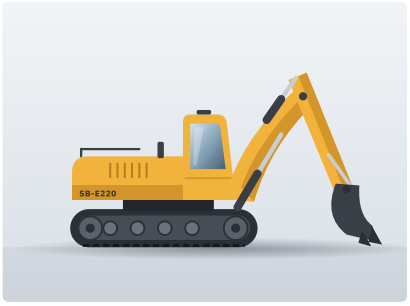
Proposed fleet

Your situation

Phase 2 covers 64 acres of cut-and-fill for three distribution buildings and their truck courts. Your current fleet stays on Phase 1 until spring, and the general contractor needs the building pads ready for steel by May 2027.

Our solution

A balanced spread you own outright. Two excavators load two articulated trucks on haul runs of up to 1,300 ft, and the compactor follows the fill in 12-inch lifts. The wheel loader, telehandler and track loader cover stockpiles, materials and fine grading.



2 × Crawler excavator SB-E220

- 49,380 lb operating weight
- 1.57 yd³ bucket, breaker-ready



2 × Articulated dump truck SB-A30

- 30.9 US tons payload
- 6×6 drive, onboard weighing



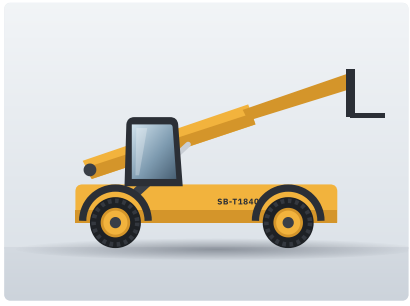
1 × Wheel loader SB-L150

- 4.2 yd³ bucket
- Pallet forks included



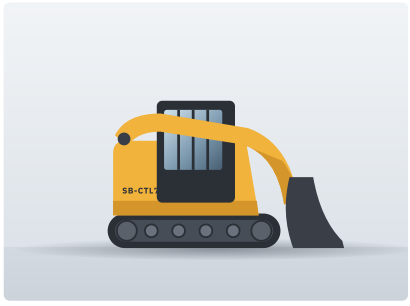
1 × Soil compactor SB-C12

- 84 in smooth drum
- Compaction meter



1 × Telehandler SB-T1840

- 8,800 lb capacity
- 59 ft lift height



1 × Compact track loader SB-CTL75

- 2,500 lb rated capacity
- 4-in-1 bucket included

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MACHINE SPECIFICATIONS

Crawler excavator SB-E220



A 22-tonne excavator for mass excavation and trenching. The long undercarriage keeps it stable when loading trucks on uneven ground, and the auxiliary hydraulics are ready for the HB-1700 breaker in this quote.

Price: $248,500.00 per unit
Quantity: 2 units
Code: SBE-220-LC

WEIGHT AND DIMENSIONS	
Operating weight	49,380 lb (22,400 kg)
Transport length	31 ft 2 in (9.50 m)
Transport width	9 ft 10 in (2.99 m)
Track shoes	24 in (600 mm), triple grouser
ENGINE	
Net power	166 hp (124 kW)
Emissions	EPA Tier 4 Final
Fuel tank	108 gal (410 L)

PERFORMANCE	
Max digging depth	22 ft 4 in (6.80 m)
Max reach at ground	32 ft 6 in (9.90 m)
Bucket breakout force	34,600 lbf (154 kN)
Swing speed	11 rpm
HYDRAULICS	
Max flow	2 × 58 gal/min
System pressure	5,080 psi (35 MPa)
Auxiliary circuit	Two-way, breaker-ready

Included with each unit

- Hydraulic quick coupler and 1.57 yd³ GP bucket
- Two-way auxiliary line, ready for the breaker
- LED work light package, front and rear
- Rear and right-side cameras
- Telematics unit, activated at commissioning
- Operator manual and parts book

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Loading and hauling



Wheel loader SB-L150

Loads aggregate and handles stockpiles. Supplied with a pallet fork carriage for unloading pipe and materials.

Bucket	4.2 yd³ (3.2 m³)
Operating weight	38,800 lb
Net power	215 hp
Breakout force	29,700 lbf
Top speed	24 mph
Price	$214,000.00



Articulated dump truck SB-A30

Six-wheel drive for wet clay and soft haul roads. Onboard weighing shows the payload of every load.

Payload	30.9 US tons (28 t)
Heaped body	22.6 yd³
Net power	370 hp
Drive	6×6, auto diff locks
Top speed	35 mph
Price	$412,000.00 each

Compaction, lifting and grading



Soil compactor SB-C12

Drum width	84 in
Weight	26,460 lb
Price	$132,500.00



Telehandler SB-T1840

Capacity	8,800 lb
Lift height	59 ft
Price	$118,700.00



Track loader SB-CTL75

Capacity	2,500 lb
Power	74 hp
Price	$79,800.00

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Quotation

Prices in US dollars. A 6% fleet discount applies to every machine. Sales tax is charged at 7%. Line totals include discount and tax.

#	ITEM	QTY	PRICE	DISC.	TAX	TOTAL
	Machines					
1	**Crawler excavator SB-E220, 22-tonne class, long undercarriage** Code: SBE-220-LC Operating weight: 49,380 lb (22,400 kg) Engine: 166 hp, EPA Tier 4 Final Bucket: 1.57 yd³ GP, quick coupler Breaker-ready auxiliary hydraulics, LED work lights, rear and side cameras. 	2 units	$248,500.00	6%	7%	$499,882.60
2	**Articulated dump truck SB-A30, 6×6** Code: SBA-30-6X6 Payload: 30.9 US tons (28 t) Body volume: 22.6 yd³ heaped Engine: 370 hp, EPA Tier 4 Final Onboard payload weighing, automatic differential locks, tailgate. 	2 units	$412,000.00	6%	7%	$828,779.20
3	**Wheel loader SB-L150** Code: SBL-150 Bucket: 4.2 yd³ (3.2 m³) GP Operating weight: 38,800 lb (17,600 kg) Ride control: Included 	1 unit	$214,000.00	6%	7%	$215,241.20
4	**Single-drum soil compactor SB-C12, 84 in smooth drum** Code: SBC-12-SD Operating weight: 26,460 lb (12,000 kg) Compaction meter: Included, with telematics 	1 unit	$132,500.00	6%	7%	$133,268.50

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#	ITEM	QTY	PRICE	DISC.	TAX	TOTAL
	Machines, continued					
5	**Telehandler SB-T1840** Code: SBT-1840 Capacity: 8,800 lb (4,000 kg) Max lift height: 59 ft (18 m) 	1 unit	$118,700.00	6%	7%	$119,388.46
6	**Compact track loader SB-CTL75** Code: SBCTL-75 Rated operating capacity: 2,500 lb Engine: 74 hp, EPA Tier 4 Final 	1 unit	$79,800.00	6%	7%	$80,262.84
					Subtotal: Machines	**$1,876,822.80**
	Attachments					
7	**Hydraulic breaker HB-1700 for SB-E220** Code: ATT-HB-1700 Impact energy class: 1,700 ft-lb 	1 pc	$38,900.00	–	7%	$41,623.00
8	**Ditch cleaning bucket, 79 in (2,000 mm)** Code: ATT-DCB-2000 Fits: SB-E220 quick coupler 	2 pcs	$6,850.00	–	7%	$14,659.00
9	**Pallet fork carriage, 72 in tines** Code: ATT-PF-1800 Fits: SB-L150 quick coupler 	1 set	$7,400.00	–	7%	$7,918.00
10	**4-in-1 combination bucket, 74 in** Code: ATT-4IN1-74 Fits: SB-CTL75 	1 pc	$4,650.00	–	7%	$4,975.50
					Subtotal: Attachments	**$69,175.50**

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#	ITEM	QTY	PRICE	DISC.	TAX	TOTAL
	Delivery, commissioning and support					
11	**Low-loader delivery to Riverside Logistics Park** Code: SRV-DEL	8 trips	$1,850.00	–	7%	$15,836.00
12	**Pre-delivery inspection and on-site commissioning** Code: SRV-PDI	8 units	$650.00	–	7%	$5,564.00
13	**Operator training, 2 days on site, up to 8 operators** Code: SRV-TRN-2D	1 course	$4,800.00	–	7%	$5,136.00
14	**Extended powertrain warranty, 5 years / 6,000 h** Code: WAR-PT-5Y For the two SB-E220 excavators and the two SB-A30 trucks.	4 units	$9,600.00	–	7%	$41,088.00
15	**Fleet telematics, 3-year subscription** Code: SRV-TEL-3Y	8 units	$1,080.00	–	7%	$9,244.80
16	**500-hour service kits, filters and fluids** Code: PRT-500H	8 kits	$1,240.00	–	7%	$10,614.40
	Subtotal: Delivery, commissioning and support					**$87,483.20**

Subtotal before discounts	$2,012,410.00
Fleet discount (6%)	-$111,960.00
Subtotal (without taxes)	$1,900,450.00
Sales tax 7%	$133,031.50
Total	**$2,033,481.50**

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Delivery schedule

Planned dates, confirmed in writing once the deposit is received.

NOV 6, 2026
Order and deposit
You sign the quote and pay the deposit. We reserve the 8 machines.

NOV 9–27
Preparation
Inspection, attachments and telematics fitted at our Columbus yard.

DEC 1–4
Delivery to site
8 low-loader trips to Gate 3, one machine per trip.

DEC 7–8
Commissioning
Machines started on site and 2-day operator training.

FEB 2027
First service
500-hour service on site, kits included in this quote.

Payment schedule

Invoices are due within 15 days by wire transfer.

Payments

Deposit, 20% On signing, due Nov 6, 2026	$406,696.30
On delivery, 70% Invoiced per machine as it arrives on site	$1,423,437.05
Final payment, 10% After commissioning and training, net 30	$203,348.15
Total	**$2,033,481.50**

Bank details

ACCOUNT NAME
Stonebridge Machinery Co.

BANK
Great Lakes Commercial Bank

ACCOUNT / ROUTING
4418 2093 7710 · 044000037

PAYMENT REFERENCE
Q-2026-1187

Use the reference on every transfer so we can match it to the invoice.

Warranty

COVERAGE

Full machine: 2 years / 3,000 h

Powertrain: 5 years / 6,000 h on 4 units

Attachments: 1 year

NOT COVERED

- Wear parts: teeth, cutting edges, tracks, tires
- Damage from misuse or missed services

HOW TO CLAIM

1. Call +1 614 555 0190 with the serial number
2. A technician is on site within 24 hours

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Terms and conditions

1. Scope

1.1 These terms apply to the sale of machines, attachments and services by Stonebridge Machinery Co. (“we”) to the customer named in the quotation (“you”).

1.2 Together with the quotation they form the contract. If the two conflict, the quotation applies.

2. Validity and acceptance

2.1 The quotation is valid until Nov 22, 2026.

2.2 The contract starts when you sign the quotation or issue a purchase order that refers to it.

3. Prices and taxes

3.1 Prices are in US dollars and are fixed for the items and quantities in the quotation.

3.2 Sales tax is charged at the rate in force on the invoice date. If you hold a valid exemption certificate, send it before the first invoice.

4. Payment

4.1 We invoice according to the payment schedule. Invoices are due within 15 days.

4.2 Late payments carry interest of 1.5% per month. We may hold deliveries while an invoice is more than 15 days overdue.

5. Delivery and risk

5.1 Delivery dates are estimates confirmed in writing after the deposit is received.

5.2 Risk passes to you when each machine is unloaded at the delivery address.

6. Title

6.1 We keep ownership of each machine until it is paid for in full. Until then you keep it insured and free of liens.

7. Inspection on delivery

7.1 You inspect each machine on delivery and note visible damage on the delivery receipt. Hidden defects are handled under the warranty.

8. Warranty

8.1 Machines carry the warranty stated in the quotation. It requires services at the intervals in the operator manual, using genuine parts.

9. Limitation of liability

9.1 Our total liability is limited to the price of the machine concerned. We are not liable for lost profit, downtime or indirect loss.

10. Cancellation

10.1 If you cancel after we have prepared a machine, we may keep up to 10% of its price to cover preparation and transport costs.

11. Governing law

11.1 The contract is governed by the laws of the State of Ohio. Disputes go to the courts of Franklin County, Ohio.

Acceptance

We have signed this quotation. To place the order, sign below and return a copy, or sign online.

CUSTOMER

_____

SIGNATURE

Calder Civil Contractors, Inc.

Name and title: _____

PO number: _____

Date: _____

SUPPLIER

Daniel Okafor

STONEBRIDGE MACHINERY CO. · COLUMBUS, OHIO · SALES APPROVED

_____

SIGNATURE

Stonebridge Machinery Co.

Daniel Okafor, Equipment Sales Manager

Reference: Q-2026-1187

Date: 10 / 23 / 2026

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