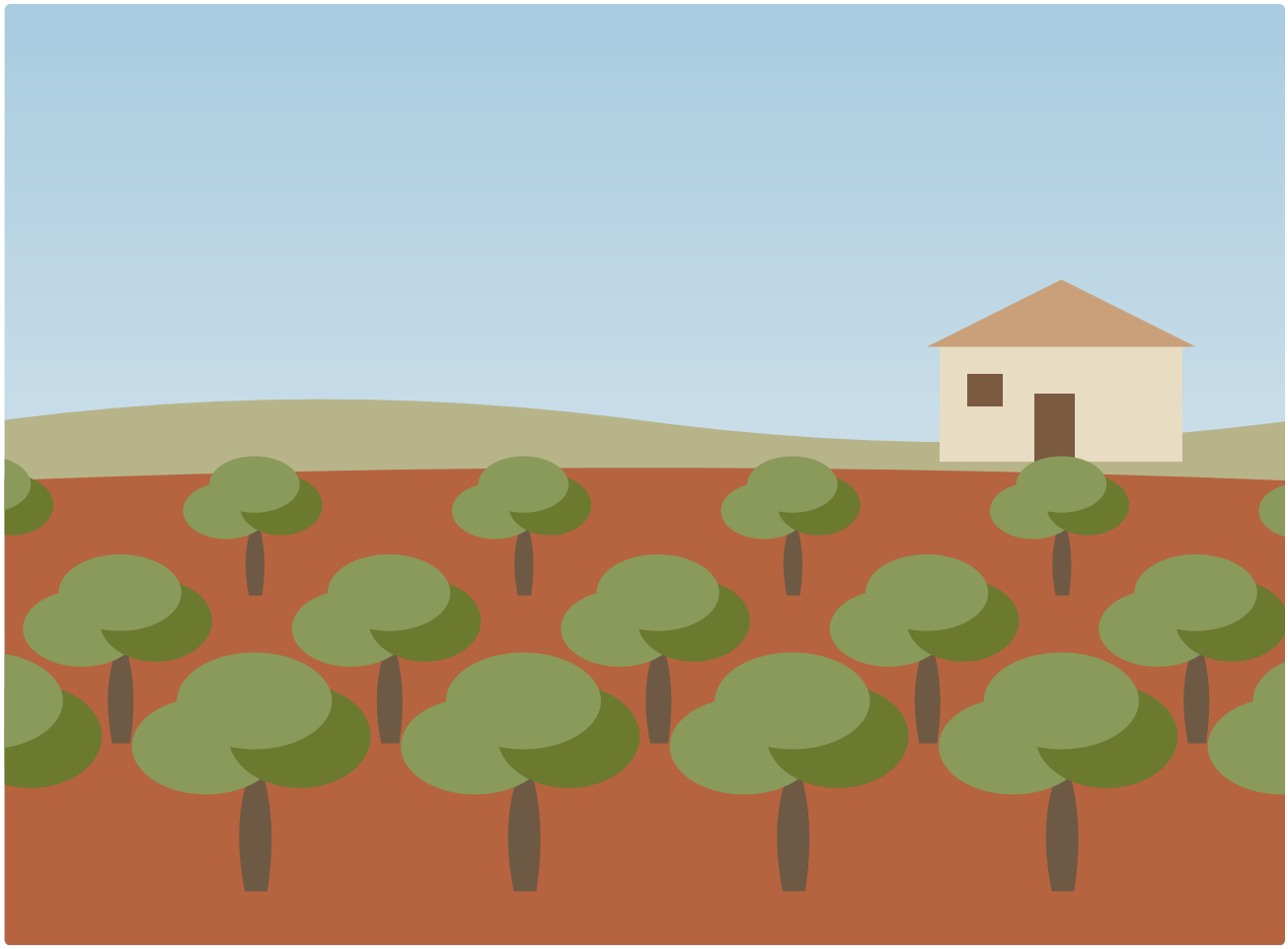


Proforma Invoice

One 40' container of new-harvest extra virgin olive oil, CIF Montreal.

PROFORMA INVOICE # PF-2026-118
DATE Nov 2, 2026
VALID UNTIL Nov 30, 2026

SELLER
Frantoio Valle d'Oro S.r.l.
Giulia Lorusso
+39 0883 555 214
export@valledoro.example

BUYER
Maple Harbour Fine Foods Inc.
Daniel Okafor
+1 416 555 0193
purchasing@mapleharbour.example
Your inquiry: Oct 21, 2026

€114,680.00	Nov 30, 2026	€34,404
Proforma total, CIF Montreal	Prices valid until	Advance payment, 30%

Shipment

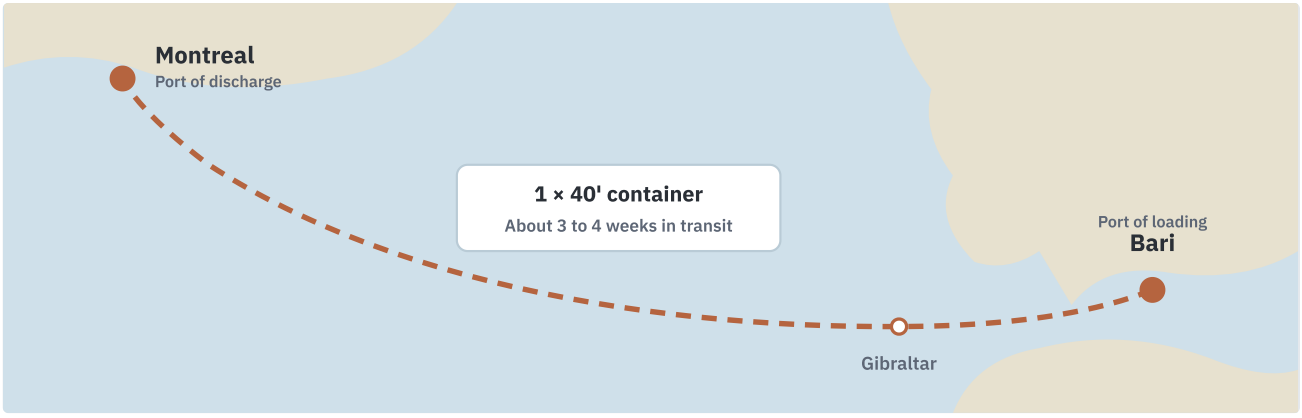
The terms your bank and customs broker will look for.

INCOTERMS	PORT OF LOADING	PORT OF DISCHARGE
CIF	**Bari**	**Montreal**
Montreal, Incoterms 2020	Italy	Canada

CONTAINER	ORIGIN	READY TO SHIP
1 × 40'	**Italy**	**4 weeks**
Dry, 24 euro pallets	Grown and bottled in Puglia	After the advance arrives

Route

We book the vessel and insure the cargo to Montreal. Risk passes to you when the container is loaded on board at Bari, as CIF provides.



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Goods and delivery

Prices in euros, per case. All four oils are from the 2026/27 harvest.

#	ITEM	QTY	PRICE	DISC.	TAX	TOTAL
	Goods					
1	**Extra virgin olive oil, Coratina, 500 ml glass, case of 12** Code: VD-EV500 HS code: 1509.20 Harvest: 2026/27 	900 cases	€54.00	–	0%	€48,600.00
2	**Extra virgin olive oil, Coratina, 750 ml glass, case of 12** Code: VD-EV750 HS code: 1509.20	400 cases	€75.60	–	0%	€30,240.00
3	**Extra virgin olive oil, 3 L tin, case of 4** Code: VD-EV3T HS code: 1509.20 	300 cases	€62.40	–	0%	€18,720.00
4	**Organic extra virgin olive oil, 500 ml glass, case of 12** Code: VD-BIO500 HS code: 1509.20 Certified: EU organic	200 cases	€63.00	–	0%	€12,600.00
					Subtotal: Goods	**€110,160.00**

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#	ITEM	QTY	PRICE	DISC.	TAX	TOTAL
	Delivery to Montreal (CIF)					
5	**Haulage from the mill to the port of Bari** Code: LG-HAUL	1 container	€650.00	–	0%	€650.00
6	**Export customs clearance and documents** Code: LG-CUST	1 shipment	€280.00	–	0%	€280.00
7	**Ocean freight, Bari to Montreal, 40' dry container** Code: LG-OCEAN	1 container	€3,400.00	–	0%	€3,400.00
8	**Cargo insurance, 110% of the CIF value** Code: LG-INS	1 policy	€190.00	–	0%	€190.00
			Subtotal: Delivery to Montreal (CIF)			**€4,520.00**

Subtotal	€114,680.00
VAT 0% (export outside the EU)	€0.00
Proforma total	**€114,680.00**

Payment

By bank transfer (SWIFT) in euros. Please quote PF-2026-118 on both payments.

MILESTONE	DUE	SHARE	AMOUNT
1. Advance We book the container once the advance arrives	On acceptance	30%	€34,404.00
2. Balance Against scanned shipping documents	Before the original B/L is released	70%	€80,276.00
Proforma total		**100%**	**€114,680.00**

Our bank

BANK Banca della Murgia
ACCOUNT NAME Frantoio Valle d'Oro S.r.l.
CURRENCY EUR
IBAN IT•• •••• •••• 4410
SWIFT/BIC on request
REFERENCE PF-2026-118

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Packing and weights

For your import permit and customs entry. Final weights are confirmed on the packing list.

PRODUCT	CASES	NET, KG	GROSS, KG	PALLETS
EVOO 500 ml × 12	900	4,968	9,900	10
EVOO 750 ml × 12	400	3,312	6,400	5
EVOO 3 L tin × 4	300	3,312	3,900	6
Organic EVOO 500 ml × 12	200	1,104	2,200	3
Total	1,800	12,696	22,400	24

THE OIL

Coratina extra virgin olive oil



Cold-extracted within 6 hours of picking from our own Coratina groves. A certificate of analysis from an accredited lab ships with the documents.

Variety: Coratina
Harvest: Oct–Nov 2026
Best before: 18 months

ANALYSIS, TYPICAL	
Free acidity	≤ 0.3%
Peroxide value	≤ 8 meq O_2/kg
Polyphenols	≥ 450 mg/kg

PACKING	
Bottle	Dark glass, tamper seal
Labels	English and French
Pallet	Euro, stretch-wrapped

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Documents we send with the shipment

Scans by email on the day of loading; originals by courier after the balance is paid.

- ☐ Commercial invoice with a statement on origin under CETA, from a REX-registered exporter
- ☐ Packing list with lot numbers and weights per pallet
- ☐ Bill of lading, 3 originals
- ☐ Insurance certificate, 110% of the CIF value
- ☐ Certificate of analysis and organic certificate

Terms of this offer

1. Validity

1.1 Prices are held until Nov 30, 2026. After that, freight and oil prices may change.

2. Acceptance

2.1 Sign and return this proforma or send a purchase order quoting PF-2026-118. We then issue the advance request.

3. Labels

3.1 Labels are in English and French. Canadian importer details and best-before dates are printed before shipment.

4. Final invoice

4.1 The commercial invoice issued at loading replaces this proforma for customs and payment.

Accepted

Signed by the buyer, this proforma becomes the order. We confirm it and send the advance request.

CUSTOMER

_____

SIGNATURE

Maple Harbour Fine Foods Inc.

Name: _____

Date: ____ / ____ / _____

SUPPLIER

_____

SIGNATURE

Frantoio Valle d'Oro S.r.l.

Name: _____

Date: ____ / ____ / _____

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