ROOT
PRAIRIE LANDSCAPES

Landscaping estimate

Turning the Lindgrens' front lawn into a native garden with drip irrigation, a flagstone path and a shade tree.

PREPARED BY
Prairie Root Landscapes
Jenna Halvorsen
+1 515 555 0137
jenna@prairieroot.example
2101 SE 14th St, Des Moines, IA 50320

PREPARED FOR
Chris and Anna Lindgren
Anna Lindgren
+1 515 555 0168
anna.lindgren@mail.example
3914 Grand Ave, Des Moines, IA 50312

Made with ExtraflowDoc extraflowdoc.com

Cover letter

Dear Anna and Chris,

Thank you for showing me the front yard. You told me you want to stop mowing and watering a lawn that browns every August, and to have something for the bees and the birds that still looks tidy from the street.

This estimate replaces 1,400 square feet of lawn with planting beds of native perennials, grasses and shrubs that need little water once they are established, a maple to shade the front windows, and a flagstone path to the door. The beds get drip irrigation for the first two summers, and the side lawn gets rotors that use about a third less water.

The plant list is a starting point. We can walk through it together before we order.

Warmly,



Jenna Halvorsen
Landscape Designer, Prairie Root Landscapes

Made with ExtraflowDoc extraflowdoc.com

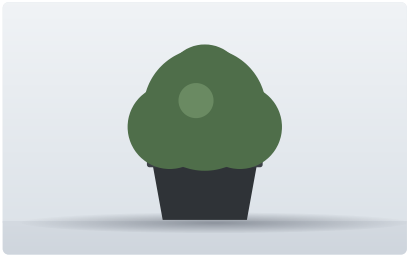
At a glance

The front yard, from lawn to garden.

AREA	PLANTS	ON SITE
1,400 sq ft	**195**	**6 days**
Lawn converted to beds	Tree, shrubs, perennials, grasses	Late April into May

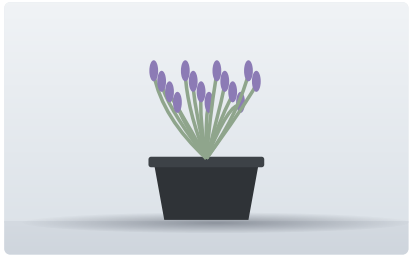
ESTIMATED TOTAL	WATER SAVED	WARRANTY
$17,466.68	**~60%**	**1 year**
Iowa sales tax included	Front yard, after year two	On every plant we install

Planting palette



Shrubs

Ninebark and serviceberry for structure and berries.



Perennials

Five native species flowering from June to October.



Grasses

Prairie dropseed edging the path, green all season.

Made with ExtraflowDoc

extraflowdoc.com

Plant list

All grown in Iowa. Substitutions only with your approval.

PLANT	SIZE	QTY	WHY WE CHOSE IT
Autumn Blaze maple	2 in	1	Fast shade, red fall color
Ninebark 'Little Devil'	5 gal	8	Purple leaves, stays under 4 ft
Serviceberry	5 gal	6	Spring flowers, summer berries for birds
Purple coneflower	1 gal	30	Long bloom, drought tolerant
Black-eyed Susan	1 gal	30	Late summer color
Wild bergamot	1 gal	20	Bees and butterflies
Aromatic aster	1 gal	20	Fall flowers
Blazing star	1 gal	20	Tall spikes for the back of the beds
Prairie dropseed	1 gal	60	Fine texture along the path

Schedule

Six working days once the ground is dry, usually late April.

○

DAY 1

Lawn out

Sod cut and hauled away.

○

DAY 2

Soil and edging

Compost tilled in, edges set.

○

DAYS 3–4

Irrigation and path

Drip lines, rotors, flagstone.

○

DAYS 5–6

Planting

Tree, shrubs, perennials, mulch.

Made with ExtraflowDoc

extraflowdoc.com

Estimate

Plants, materials and labor by line. Iowa sales tax applies to landscaping services and materials alike.

#	ITEM	QTY	PRICE	DISC.	TAX	TOTAL
	Site preparation					
1	**Remove existing lawn, front yard** Code: SP-SOD Sod cut and hauled away; the strip along the street and the side lawn stay.	1,400 sq ft	$1.10	–	7%	$1,647.80
2	**Compost, 3 in tilled into the beds** Code: SP-CMP	12 cu yd	$68.00	–	7%	$873.12
3	**Steel bed edging** Code: SP-EDG	180 LF	$7.50	–	7%	$1,444.50
				Subtotal: Site preparation		**$3,965.42**
	Planting					
4	**Autumn Blaze maple, 2 in caliper** Code: PL-TREE Southwest corner, to shade the front windows in summer.	1 tree	$485.00	–	7%	$518.95
5	**Shrubs, 5 gal: ninebark and serviceberry** Code: PL-SHRB 	14 plants	$62.00	–	7%	$928.76
6	**Native perennials, 1 gal** Code: PL-PERN Coneflower, black-eyed Susan, wild bergamot, aster and blazing star. 	120 plants	$16.50	–	7%	$2,118.60
7	**Prairie dropseed, 1 gal** Code: PL-GRAS	60 plants	$15.00	–	7%	$963.00
8	**Shredded hardwood mulch, 3 in** Code: PL-MUL	9 cu yd	$78.00	–	7%	$751.14
				Subtotal: Planting		**$5,280.45**

Made with ExtraflowDoc

extraflowdoc.com

#	ITEM	QTY	PRICE	DISC.	TAX	TOTAL
	Irrigation					
9	**Drip irrigation for the new beds, 2 zones** Code: IR-DRIP Inline drip with pressure regulators, tied into the existing system.	1 system	$2,150.00	–	7%	$2,300.50
10	**Replace spray heads with rotors, side lawn** Code: IR-ROT 	18 heads	$46.00	–	7%	$885.96
11	**Smart controller with rain sensor** Code: IR-CTL	1 ea	$340.00	–	7%	$363.80
12	**Backflow test and city permit** Code: IR-BFT	1 test	$165.00	–	7%	$176.55
					Subtotal: Irrigation	**$3,726.81**
	Hardscape					
13	**Flagstone path, set in screenings** Code: HS-PATH From the driveway to the front steps, 3 ft wide.	120 sq ft	$28.00	–	7%	$3,595.20
14	**Boulders, placed** Code: HS-BLD	4 ea	$210.00	–	7%	$898.80
					Subtotal: Hardscape	**$4,494.00**

Subtotal	$16,324.00
Iowa sales tax 7%	$1,142.68
Estimated total	**$17,466.68**

Made with ExtraflowDoc

extraflowdoc.com

Not included

INCLUDED

- Everything on the estimate lines
- Watering instructions and a first-year care sheet

NOT INCLUDED

- The parking strip and side lawn plantings
- Moving the downspout on the south side
- Ongoing maintenance, priced separately

Terms

1. Estimate

1.1 Prices hold until Apr 10, 2026. Rock or buried debris found when digging is priced before we remove it.

2. Plant warranty

2.1 We replace any plant that dies in its first year, provided it was watered as our care sheet asks.

3. Payments

3.1 30% to book the dates, the balance on completion.

Accept this estimate

Sign to accept and we will reserve your plants with the nursery.

CUSTOMER SIGNATURE

_____

DATE

_____

FULL NAME

_____

POSITION

_____

Made with ExtraflowDoc

extraflowdoc.com